

FY22 Budget Workshop #2

April 26, 2021



FY22 Budget Process – Conceptual Framework

- **FY22 Budget will focus on:**
 - **Delivering on the City’s Work Plan**
 - **Implementing the recommendations of GVL2040**
 - **Addressing critical infrastructure needs through significant investments**
 - **Continuing to provide excellent day-to-day service to our community**
 - **Economic Development initiatives**
 - **Public Safety and First Responders**

FY 22 Budget Assumptions

- **Specific priority areas for budget investment**
 - **GVL2040 - land/open space acquisition, plans and studies, tree canopy funding**
 - **“World Class” Planning & Development – additional staff resources, funding for outside consultants, space for Community Design Studio**
 - **Unity Park Operations – maintenance and programming**
 - **Police/LEC Facilities – space needs assessment and planning funds**
 - **Critical Infrastructure Needs – Make a Big Dent (Neighborhood Infrastructure Bond program)**

FY22 City Council Priorities

GREENVILLE CITY COUNCIL PRIORITIES

FISCAL YEAR 2022

STRATEGIC PLAN FOR QUALITY GROWTH, INCLUSIVITY & DIVERSITY CONSISTENT WITH #GVL2040

- NEIGHBORHOODS & AFFORDABLE HOUSING
- ECONOMIC DEVELOPMENT
- RECREATION, OPEN SPACE, & ENVIRONMENTAL SUSTAINABILITY
- PUBLIC SAFETY & ENGAGEMENT
- MOBILITY

FY 22 Budget Calendar

Date	Item
February –April	Department Budget meetings / OMB Review
April 12	Budget Workshop #1
April 26	Budget Workshop #2
May 24	Budget Public Hearing, 1 st Reading of Ordinance
June 7	Adoption of Annual Operating Budget

Workshop Goals

- **To receive feedback and direction from City Council as we develop the FY22 Budget**
- **Update and Review FY22 planning assumptions**
- **Understand priorities as part of the City's service delivery and capital programs**

Fund Balance Reserve

- **General Fund Reserve Policy established by City Council Resolution 2009-38 as 20% of expenditures**
 - **Adopted as Financial Policy (OMB-8)**
- **Fund Balance is the cash reserve and working capital to cover the following:**
 - **Expenditures caused by unforeseen emergencies**
 - **Shortfalls caused by revenue decline**
 - **Eliminates need for short-term borrowing for cash-flow purposes**

Projected General Fund Undesignated Fund Balance

Audited June 30, 2020 Fund Balance		\$ 33,700,450
	Budget (Amended)	Forecast
FY21 Revenues	\$ 95,085,850	\$ 98,013,872
FY21 Expenditures	(105,480,408)	(100,089,195)
Projected 6/30/21 Balance	23,305,892	31,625,125
Less 20% Reserve (% of Budgeted Exp)	(21,086,082)	
Projected Undesignated Fund Balance	\$ 2,219,810	\$ 10,539,043

- Projected FY20 performance better than expected by \$8,319,235 due to revenues projected \$2,928,022 higher than budget and expenses projected \$5,391,213 under budget

Projected General Fund Undesignated Fund Balance

Projected June 30, 2021 Fund Balance (previous slide)	\$ 31,625,125
FY22 Budgeted Revenues (w/o debt proceeds)	\$104,127,285
FY22 Budgeted Expenses (w/o debt proceeds)	(110,191,075)
Surplus/(Deficit)	(6,813,790)
Projected FY22 Ending Fund Balance	24,811,335
Less 20% Reserve	(22,038,215)
Projected FY22 Available Fund Balance	\$ 2,773,120

*FY22 revenues reflect expiration of CBD and West End TIF and redirection to General Fund

**FY22 revenue and expenses do not reflect Neighborhood Infrastructure Bond program

Unfunded CIP Needs

Need Type	Total Need
ED/Parking Projects	\$45,000,000
Public Safety/LEC	\$30,000,000
Downtown Conference Center (Capital)	\$26,000,000
City Paving	\$25,000,000
Wade Hampton Blvd. Master Plan	\$23,750,000
City Sidewalks	\$20,000,000
City Utility Undergrounding Projects	\$20,000,000
DTMP - Academy By-Pass	\$17,500,000
Fire Station Replacements	\$15,000,000
City Park Improvements	\$10,000,000
City Facilities	\$8,731,500
City Traffic Signals	\$6,633,000
City Signal Communications	\$4,000,000
Cultural Corridor Trail Construction	\$3,500,000
City Guardrail	\$2,700,000
City Bridges	\$1,900,000
Community Center Repairs/Upgrades	\$1,500,000
Transportation Management Center	\$1,500,000
City Pavement Markings	\$995,000
City Signs	\$980,000
City ADA Ramps	\$950,000
City Pavers & Plazas	\$700,000
Subtotal, City Needs	\$ 266,339,500
SCDOT Paving	\$ 110,000,000
Major Intersection Improvements	\$ 71,500,000
SCDOT Traffic Signals	\$ 53,455,000
SCDOT Bridges	\$ 30,000,000
SCDOT Sidewalks	\$ 20,000,000
SCDOT Pavement Markings	\$ 1,000,000
Total Infrastructure Needs	\$ 552,294,500

* Highlights = Projects proposed for Neighborhood Infrastructure Bond Program

General Fund Revenue Comparison

Category	FY21 Budget (amended)	FY21 Forecast	Budget - Forecast Variance (\$)	Budget - Forecast Variance (%)	FY22 Proposed Budget	Budget - Forecast Variance (\$)	Budget - Forecast Variance (%)	Budget - Budget Variance (\$)	Budget - Budget Variance (%)
Property Taxes	\$ 44,438,639	\$ 45,066,081	\$ 627,442	1.4%	\$ 51,354,530	\$ 6,288,449	14.0%	\$ 6,915,891	15.6%
Licenses & Permits	\$ 36,162,340	\$ 38,406,245	\$ 2,243,905	6.2%	\$ 38,556,587	\$ 150,342	0.4%	\$ 2,394,247	6.6%
Intergovernmental Revenues	\$ 3,957,470	\$ 4,935,740	\$ 978,270	24.7%	\$ 3,958,168	\$ (977,572)	-19.8%	\$ 698	0.0%
Fees & Charges	\$ 944,923	\$ 892,522	\$ (52,401)	-5.5%	\$ 1,025,616	\$ 133,094	14.9%	\$ 80,693	8.5%
Fines and Costs	\$ 318,339	\$ 171,712	\$ (146,627)	-46.1%	\$ 173,428	\$ 1,716	1.0%	\$ (144,911)	-45.5%
Other Revenues	\$ 1,700,475	\$ 968,637	\$ (731,838)	-43.0%	\$ 1,225,762	\$ 257,125	26.5%	\$ (474,713)	-27.9%
Transfers In	\$ 6,419,667	\$ 6,428,935	\$ 9,268	0.1%	\$ 7,833,194	\$ 1,404,259	21.8%	\$ 1,413,527	22.0%
Total Revenues	\$ 93,941,853	\$ 96,869,872	\$ 2,928,019	3.1%	\$ 104,127,285	\$ 7,257,413	7.5%	\$ 10,185,432	10.8%

* Does not include Debt Proceeds in FY21 or FY22

General Fund Expenditure Comparison

Category	FY21 Budget (amended)	FY21 Forecast	Budget - Forecast Variance (\$)	Budget - Forecast Variance (%)	FY22 Proposed Budget	Budget - Forecast Variance (\$)	Budget - Forecast Variance (%)	Budget - Budget Variance (\$)	Budget - Budget Variance (%)
General Government	\$ 17,889,027	\$ 17,061,989	\$ (827,038)	-4.6%	\$ 19,553,020	\$ 2,491,031	14.6%	\$ 1,663,993	9.3%
Police Department	\$ 27,926,281	\$ 26,406,246	\$ (1,520,035)	-5.4%	\$ 29,301,640	\$ 2,895,394	11.0%	\$ 1,375,359	4.9%
Fire Department	\$ 15,683,227	\$ 15,260,208	\$ (423,019)	-2.7%	\$ 15,381,101	\$ 120,893	0.8%	\$ (302,126)	-1.9%
Public Works	\$ 13,168,081	\$ 11,677,200	\$ (1,490,881)	-11.3%	\$ 13,890,678	\$ 2,213,478	19.0%	\$ 722,597	5.5%
PARCZ	\$ 7,517,149	\$ 6,211,039	\$ (1,306,110)	-17.4%	\$ 7,896,575	\$ 1,685,536	27.1%	\$ 379,426	5.0%
Non-Departmental	\$ 3,649,503	\$ 3,282,279	\$ (367,224)	-10.1%	\$ 4,174,289	\$ 892,010	27.2%	\$ 524,786	14.4%
Capital	\$ 4,811,524	\$ 4,821,711	\$ 10,187	0.2%	\$ 3,951,114	\$ (870,597)	-18.1%	\$ (860,410)	-17.9%
CIP	\$ 7,661,519	\$ 8,194,816	\$ 533,297	7.0%	\$ 11,923,660	\$ 3,728,844	45.5%	\$ 4,262,141	55.6%
Transfers-Out (Non-CIP)	\$ 5,473,752	\$ 5,473,362	\$ (390)	0.0%	\$ 3,504,394	\$ (1,968,968)	-36.0%	\$ (1,969,358)	-36.0%
Debt Service	\$ 1,700,345	\$ 1,700,345	\$ -	0.0%	\$ 1,364,604	\$ (335,741)	-19.7%	\$ (335,741)	-19.7%
Total Expenditures	\$ 105,480,408	\$ 100,089,195	\$ (5,391,213)	-5.1%	\$ 110,941,075	\$ 10,851,880	10.8%	\$ 5,460,667	5.2%

* Does not include FY21 or FY22 Debt Issues

FY2021 GF Operating Assumptions

<u>Assumption</u>	<u>Cost</u>	<u>Council Priority Area</u>
GTA Funding (gross including Trolley and GHA pass-through)	\$1,533,579	Mobility
Health Insurance Increase 7.5% (January 2022)	\$528,698	N/A
Capital Equipment - General Replacement and IT Technology	\$3,502,114	N/A
<u>Recommended Enhancements</u>		
New Position - Digital Content Coordinator (Communications)	\$71,106 (recurring), \$2,500 (1X)	Public Safety & Engagement
Funding - Homeless Service Coordinator (PD)	\$45,000	Neighborhoods & Affordable Housing
Economic Development Strategic Plan	\$75,000	Economic Development
Police/LEC Plans and Studies	\$125,000	Public Safety & Engagement
PARCZ - Expanded Cemetery and Tourism District Staff (HTAX)	\$201,632 (recurring), \$25,000 (1X)	Recreation, Open Space, & Environmental Sustainability
PARCZ - Cancer Survivors Park, Falls Park Upgrades (HTAX)	\$18,000 (recurring), \$80,000 (1X)	Recreation, Open Space, & Environmental Sustainability
PARCZ - Unity Park Maintenance and Operations (HTAX)	\$301,760	Recreation, Open Space, & Environmental Sustainability
Traffic Engineering - ITMS Master Plan, Travel Time Monitoring, Radar Speed Signs	\$85,000 (recurring), \$150,000 (1X)	Mobility
Planning & Development - Additional Staff	\$511,238 (recurring), \$50,000 (1X)	Neighborhoods & Affordable Housing
Planning & Development - Additional Resources	\$100,000 (recurring), \$160,000 (1X)	Neighborhoods & Affordable Housing
Total Enhancements	\$2,001,236 (\$1,333,763 recurring, \$667,500 1X)	

FY22 GF CIP Assumptions

Assumption	Cost	Council Priority Area
CIP Infrastructure Reserve	\$2,000,000	N/A
ED Fund (Former TIF)	\$1,500,000	Economic Development
Commercial Corridors	\$1,500,000	Economic Development
Fire Station Improvements	\$1,180,495	Public Safety & Engagement
NSTEP - New Sidewalks	\$1,000,000	Mobility
ED Initiatives (Former TIF)	\$850,000	Economic Development
Neighborhood Park Project (NPP) - Final Year	\$703,078	Recreation, Open Space, & Environmental Sustainability
Affordable Housing	\$500,000	Neighborhoods & Affordable Housing
Comp Plan/Land Acquisition	\$500,000	Recreation, Open Space, & Environmental Sustainability
Intersection Safety Improvements	\$400,000	Mobility
Police Body Camera Contract	\$371,073	Public Safety & Engagement
ED Fund - Viola	\$293,994	Neighborhoods & Affordable Housing
Tree Fund Seed Money	\$250,000	Recreation, Open Space, & Environmental Sustainability
Bike/Ped Infrastructure	\$250,000	Mobility
Traffic Calming	\$250,000	Neighborhoods & Affordable Housing
Sidewalk ADA Improvements	\$200,000	Mobility
Street Lighting Maintenance/Upgrades	\$100,000	Neighborhoods & Affordable Housing
Main Street Trees (Former TIF)	\$75,000	Recreation, Open Space, & Environmental Sustainability
Total General Fund CIP	\$11,923,640	

FY22 General Fund CIP Assumptions



NIB

Investing in Roads, Sidewalks
and Public Spaces

Neighborhood Infrastructure Bond Program

<u>Project</u>	<u>Proposed Funding</u>	<u>Notes</u>
Road Improvements	\$11,500,000	Generate as much SCDOT Match as Possible, Includes Bridges and Restriping
Park and Recreation Center Improvements	\$7,000,000	Courts, Playgrounds, Community Centers, etc.
Transportation Management	\$6,100,000	Traffic Signals, Communications, Traffic Management Center
Sidewalk Construction	\$5,400,000	In addition to CIP funding
City Facility Improvements	\$2,000,000	
<u>Total Proposed Program</u>	\$32,000,000	

FY22 ED Fund

<u>ED Fund Balance</u>	
FY20 Ending Balance	\$10,518,910
FY21 Projected Revenues (CBD + West End)	\$4,633,628
FY21 Projected Expenses	(\$7,639,360)
Laurens Road Trail CIP	\$1,500,000
Economic Development Initiatives CIP	\$750,000
Main Street Trees CIP	\$75,000
Jackson Way Appropriation	\$2,550,000
South Downtown Connection Plan Appropriation	\$164,360
Federal Courthouse Lights Appropriation	\$100,000
Proposed Appropriation - County Square Affordable Housing	\$2,500,000
FY21 Projected Ending Balance	\$7,513,178
FY22 Recommended Funding	\$1,500,000
Cultural Corridor Urban Trail Appropriation	(\$1,500,000)
<u>Total Available FY22 Balance</u>	\$7,513,178

Tourism Funds



FY22 Tourism Funds

Hospitality Tax	Amount
Projected FY21 Ending Fund Balance	\$ 7,144,974
Projected FY22 Revenues	11,507,705
Projected FY22 Expenses	(16,003,927)
Surplus/(Deficit)	(4,496,223)
Projected FY22 Ending Fund Balance	2,648,752
Less Required Debt Service Reserve	(769,770)
Projected FY22 Available Fund Balance	\$ 1,878,981

- Expenses include:
 - Support for Lake Conestee Nature Park (\$152,500)
 - Discretionary support for VisitGreenvilleSC (\$560,000)
 - Debt Service (\$4,327,530)
 - General Fund Transfer (\$5,510,892)
 - CIP – Public Safety Cameras (\$200,000), SRT Bridge Maintenance (\$250,000), Greenways & Trails (\$1,500,000), Cultural Corridor Urban Trail (\$2,000,000)
 - Greenville Convention Center Subsidy (\$997,993) – assumes normal-ish operations
 - Greenville Zoo Subsidy (\$505,012)

FY22 Tourism Funds

Local Accommodations Tax	Amount
Projected FY21 Ending Fund Balance	\$ 1,163,721
Projected FY22 Revenues	3,762,824
Projected FY22 Expenses	(2,630,990)
Surplus/(Deficit)	1,131,834
Projected FY22 Ending Fund Balance	2,295,555
Less 8% Fund Balance Reserve	(301,026)
Projected FY22 Available Fund Balance	\$ 1,994,529

- Expenses include:
 - Statutory pass-through to VisitGreenvilleSC (\$842,832)
 - Greenville Arena District Debt (\$1,307,371)
 - General Fund Transfer (\$255,786)
 - BSW Arena Operating Assistance Contract (\$225,000)

FY22 Tourism Funds

State Accommodations Tax	Amount
Projected FY21 Ending Fund Balance	\$ 309,624
Projected FY22 Revenues	2,593,867
Projected FY22 Expenses	(2,424,103)
Surplus/(Deficit)	169,763
Projected FY22 Available Fund Balance	\$ 479,387

- **Expenses include:**
 - **Statutory General Fund Set-Aside (\$153,443)**
 - **Statutory VisitGreenvilleSC Set-Aside (\$770,660)**
 - **Support for Tourism Projects/Promotions (\$1,500,000)**

Enterprise Funds



FY22 Enterprise Funds

Stormwater Fund	Amount
Projected FY21 Ending Fund Balance	\$ 1,434,062
Projected FY22 Revenues	6,254,325
Projected FY22 Expenses	(6,462,893)
Surplus/(Deficit)	(208,568)
Projected FY22 Ending Fund Balance	1,225,494
Less 16% Fund Balance Reserve	(989,309)
Projected FY22 Available Fund Balance	\$ 236,185

- Expenses include:
 - Operations & Maintenance (\$3,563,003)
 - Debt Service Payments (\$505,163)
 - General Fund Transfer (\$564,196)
 - Capital Equipment (\$645,532)
 - CIP (\$1,185,000) – Stormwater Projects (\$860,000). Asset Management and Modeling (\$325,000)

FY22 Enterprise Funds

Wastewater Fund	Amount
Projected FY21 Ending Fund Balance	\$ 1,242,384
Projected FY22 Revenues	8,351,965
Projected FY22 Expenses	(8,180,427)
Surplus/(Deficit)	171,538
Projected FY21 Ending Fund Balance	1,413,922
Less 16% Fund Balance Reserve	(1,090,865)
Projected FY22 Available Fund Balance	\$ 323,057

- Expenses include:
 - Operations & Maintenance (\$2,719,700)
 - Debt Service Payments (\$1,602,377)
 - General Fund Transfer (\$543,109)
 - Capital Equipment (\$315,241)
 - CIP (\$3,000,000) – Wastewater System Rehab. Partially cash funded (\$1,500,000) partially bond funded (\$1,500,000)

FY22 Enterprise Funds

Parking Fund	Amount
Projected FY21 Ending Fund Balance	\$ 3,062,288
Projected FY22 Revenues	10,118,249
Projected FY22 Expenses	(10,336,100)
Surplus/(Deficit)	(217,850)
Projected FY22 Ending Fund Balance	2,844,438
Less 16% Fund Balance Reserve	(1,605,999)
Projected FY22 Available Fund Balance	\$ 1,238,439

- Expenses include:
 - Operations & Maintenance (\$3,994,280)
 - Debt Service Payments (\$4,254,844)
 - General Fund Transfer (\$769,243)
 - Capital Equipment (\$67,732)
 - CIP (\$1,250,000)

FY22 Enterprise Funds

Zoo Fund	Amount
Projected FY21 Ending Fund Balance	\$ 302,607
Projected FY22 Revenues	3,587,485
Projected FY22 Expenses	(3,661,936)
Surplus/(Deficit)	(74,452)
Projected FY22 Ending Fund Balance (No Reserve)	\$ 228,155

- Revenue includes \$505,012 transfer from Hospitality Tax.
- Expenses include:
 - Operations & Maintenance (\$3,655,469)
 - Debt Service Payments (\$6,467)
 - Assumes zoo is open and operating at normal capacity for most of the year

FY22 Enterprise Funds

Solid Waste Fund	Amount
Projected FY21 Ending Fund Balance	\$ 385,217
Projected FY22 Revenues	6,873,770
Projected FY22 Expenses	(7,204,181)
Surplus/(Deficit)	(330,411)
Projected FY22 Available Fund Balance	\$ 54,806

- Revenue includes General Fund Transfer of \$3,611,233, or 52.5% of revenues
 - Increase of \$250,000 (7.4%) over FY21
- Expenses include:
 - Operations & Maintenance (\$6,091,873)
 - Debt Service Payments (\$446,495)
 - Capital Equipment (\$665,813)

Discussion

